



## Bahri Integrated Logistics



7 vessels  
187,910 DWT



1.48 million cubic meters  
breakbulk and RoRo cargo  
3,224 TEUs container cargo

Bahri Integrated Logistics is the leading supplier of direct shipping services from the United States' eastern and Gulf coasts to Jeddah, Dubai, Dammam and Mumbai, including moorages in the Mediterranean region and European ports en route, and is one of the top 10 breakbulk and roll-on/roll-off vessels globally. The BU also provides land, sea and air freight forwarding, customs clearance, container services, contract logistics, warehousing and other supply chain services for aerospace, defense, construction, perishable, pharmaceutical and healthcare, oil and gas, hotel and automotive companies and institutions.

Bahri Integrated Logistics is organized into two business lines: Bahri Line for shipping breakbulk, RoRo and container cargo, and Bahri Logistics for end-to-end logistics services.



Bahri Integrated Logistics continued



2024 was a pivotal year for us at Bahri Integrated Logistics as we built on our strengths and achieved remarkable growth in our two core businesses, Bahri Line and Bahri Logistics.

Bahri Line capitalized on favorable market dynamics, utilizing its specialized fleet and expertise to drive the Bahri Integrated Logistics' 65% growth in operating profit, reaching ₪ 99 million for the year. The addition of its first multipurpose vessel this year was a key milestone, enabling it to expand capacity, and to take advantage of the rapidly growing project cargo market.

In parallel, Bahri Logistics achieved significant milestones, securing major contracts in the oil and gas, defense and aerospace verticals, expanding its commercial presence in the Kingdom and the UAE, and building its contract logistics business to a larger sustainable scale. It demonstrated steady progress in transforming its business, growing its customer base, and enhancing operational efficiency.

These accomplishments are a testament to the dedication of our team and the trust of our customers and partners. Together, I am confident in our ability to navigate the challenges and seize the opportunities that lie ahead, advancing our vision of transforming the Kingdom – with Bahri as the key enabler – into a global shipping and logistics hub.

**Eng. Soror Basalom**  
President, Bahri Integrated Logistics

Bahri Line highlights

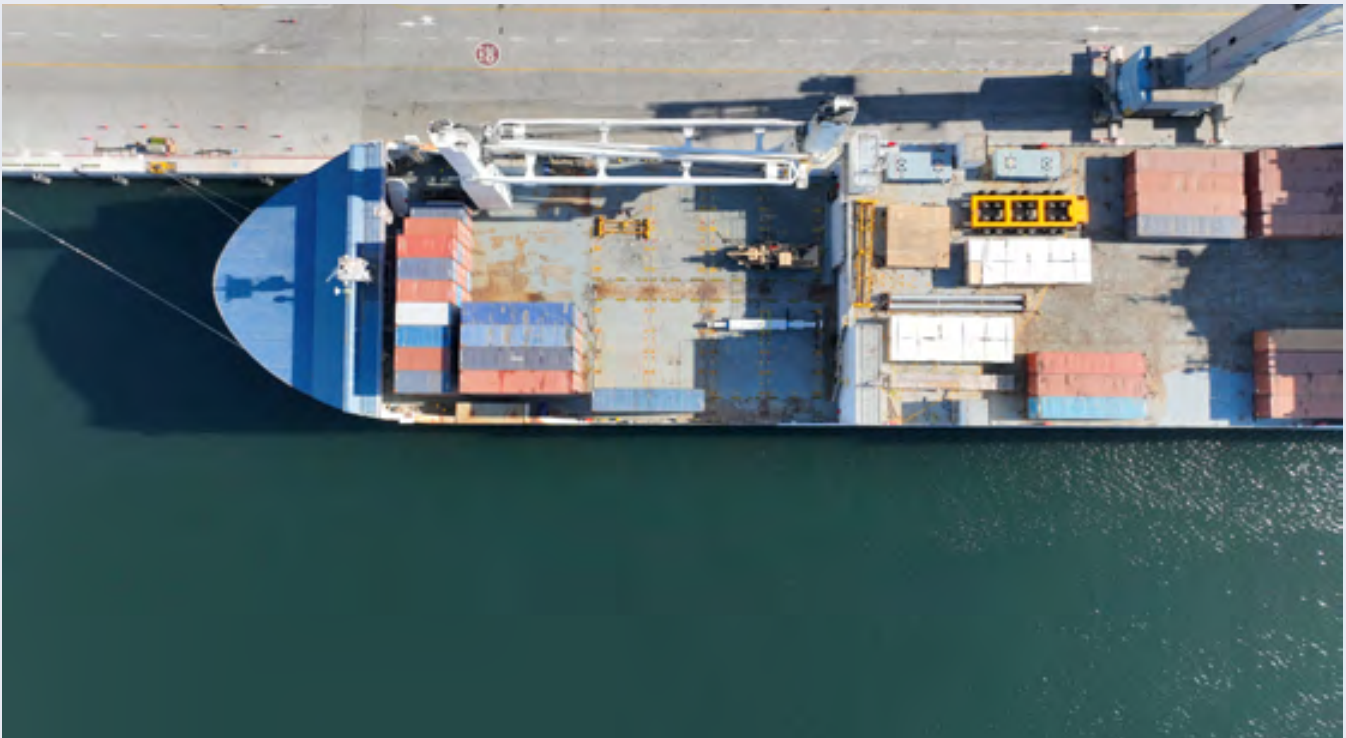
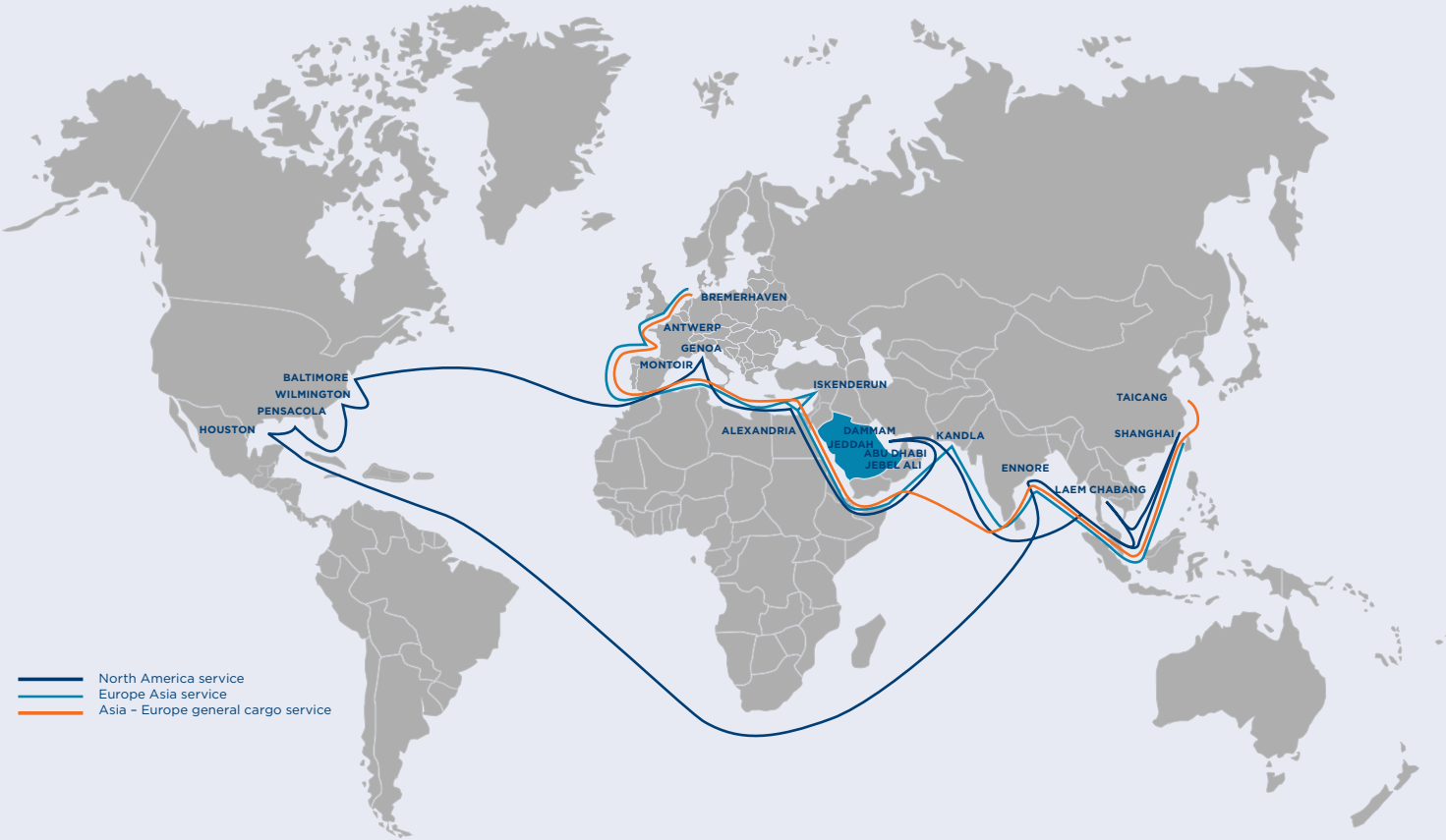
Bahri Line, the shipping arm of Bahri Integrated Logistics, experienced robust market demand in 2024, driven by a 5% average growth in global supply chains and limited vessel availability within its niche market of breakbulk, roll-on/roll-off (RoRo) and container cargo shipping. Freight rates also increased, reflecting heightened tensions along shipping routes traversing the Middle East.

These favorable market dynamics, coupled with the addition of a cost-efficient multipurpose vessel (MPV) in February 2024 to its fleet of six RoCon ships, led to a 29% YoY increase in breakbulk and RoRo cargo, reaching 1.48 million cubic meters. Container cargo, while representing a smaller segment of Bahri Line's revenues, grew significantly to 3,224 TEUs, marking a 42% increase from 2023.

During the year, Bahri Line successfully entered the Thai market, transporting Original Equipment Manufacturer (OEM) cargo for export to India and the U.S. We also expanded our services into Japan, focusing on RoRo and project cargo. Overall, we established new agreements and renewed partnerships with major customers.

Bahri Line's newly acquired MPV was strategically deployed to service project cargo – large, complex and high-value equipment and goods for specific projects. During 2024, the vessel was utilized to transport renewable energy cargo from Asia to Europe, and there are plans to add the Americas to its routes in 2025 and onwards.

Major trade routes



Bahri Integrated Logistics continued

Bahri Logistics highlights

In 2024, Bahri Logistics, our non-shipping logistics business line, reached significant milestones in strengthening its presence within the Saudi and regional logistics market. Key accomplishments included securing major freight forwarding contracts with Saudi Entertainment Ventures, Saudi International Petrochemical Company, National Unified Procurement Company, TAQA Well Services, and Johnson Controls. Additionally, it secured the majority of contracts from a consortium of aviation companies for transporting engines between Saudi Arabia and the United Arab Emirates (UAE). A standout achievement was the signing of a three-year contract with SLB, underscoring its deepening engagement in the oil and gas sector.

Bahri Logistics’ contract logistics operations grew significantly during the year, with leased warehouse space expanding from 100,000 square meters (sq.m.) at the end of 2023 to 160,000 sq.m. by the close of 2024 in 12 multi-user warehouses across Saudi Arabia,

while its customer base rose to 19 from four a year ago. In addition, construction commenced in early 2024 on a 95,000 sq.m. bonded warehouse at the Jeddah Islamic Port, scheduled for completion in the second half of 2025. This complements the 40,000 sq.m. bonded zone facility established in King Fahad International Airport, which launched operations in December 2024.

It also initiated preparations for an agency office in Yanbu, building on the fully operational agency services established in Ras Tanura. These initiatives aim to reduce Bahri Oil’s reliance on external agencies and minimize value leakage within the Bahri Group.

Regionally, Bahri Logistics began operations at Dubai World Central, a hub envisioned by the UAE as a global center for business and logistics. This strategic expansion enhances Bahri Logistics’ accessibility and positions it to capitalize on growth opportunities across the region and beyond.

Bahri Integrated Logistics achieved a 13% YoY increase in 2024 revenue to ₪ 1.08 billion, propelled by the strong volume and freight rate performance of Bahri Line, as well as growth in Bahri Logistics’ revenue.

Net operating costs amounted to ₪ 945 million, up by 7% YoY, driven by increased business activity but grew slower than revenue growth due to successful cost containment measures.

General and administrative expenses and provisions grew sharply by 127% YoY to ₪ 44 million, primarily due to ₪ 18 million in provisions recorded for 2024, compared to a reversal of ₪ 2 million in the previous year.

Operating profit climbed by 65% to ₪ 99 million, while EBITDA improved 48% to ₪ 198 million. These results were largely attributed to robust revenue growth coupled with moderate cost increases at Bahri Line. Meanwhile, Bahri Logistics contributed minimally to overall earnings in 2024, but had demonstrated steady quarter-to-quarter improvements as it continued transforming its business. expanding its asset base, growing its customer portfolio, and enhancing operational capabilities.

Outlook

The breakbulk, RoRo and container market is expected to remain strong in 2025, driven by tight vessel supply and sustained demand, supporting freight rates. Notably, significant growth in project cargo is expected, fueled by energy sector projects across the world.

To capitalize on these opportunities, Bahri Line aims to strengthen its position as a global leader in delivering reliable and versatile scheduled multipurpose shipping solutions for project cargo. Its efforts will focus on key sectors such as energy, infrastructure, industrial projects, manufacturing, and industries with heavy and recurring cargo volumes such as mining. To ensure stable revenue streams, Bahri Line will seek major long-term contracts with customers, ensuring mutual growth and reliability. Additionally, it plans to acquire a second MPV in 2025, reinforcing its capacity to meet growing market demand.

Bahri Logistics will continue to innovate and refine its service offerings in 2025, focusing on growing market share and building team capabilities. It aims to expand its agency business, including serving as an agent for air cargo providers, and to enhance operational efficiency to boost productivity. Bahri Logistics also plans to increase its presence in road freight, while implementing cost-savings measures for air freight operations. In contract logistics, its efforts will center on fully utilizing warehouse capacity and commencing operations at the Jeddah bonded warehouse.

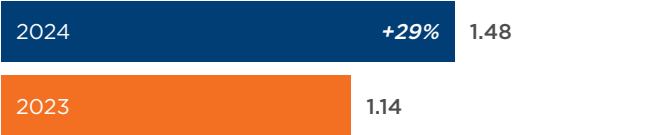
Financial performance

Bahri Integrated Logistics income statement summary

(₪ million)	2024	2023	% YoY
Revenue	1,084	963	13%
Net operating costs	(945)	(886)	7%
General and administrative expenses, and provisions	(44)	(19)	127%
Other income	4	2	120%
Operating profit	99	60	65%
Operating margin	9%	6%	3%pt
EBITDA	198	134	48%
EBITDA margin	18%	14%	4%pt

Key performance indicators for owned vessels

Breakbulk and RoRo cargo volume  
(million cubic meters)



Number of owned vessels  
(year-end)

